



L/R (front) – Linda Hines, Rhonda Tucker, Conni Little / L/R (back) – Patty Jensen, Mitch Florea, Sonja Wenzl

NBISCO Agency Services Staff

Linda Hines ***Account Services Manager***

Linda's insurance experience began when she joined a national broker in 1985 working as an Account Executive Assistant and Commercial Lines Rater. Linda returned to the insurance industry in June 2003 when she joined NBISCO Agency Services. Linda has more than 20 years of experience in the insurance industry. Linda performs accounting duties and provides billing services to insurance customers and bank agents.

Rhonda Tucker, CISR, CIC ***Commercial Lines Account Representative***

Rhonda joined NBISCO in October 2014. Rhonda started her insurance career with an independent agency working her way up to a large lines commercial account manager and servicing surety bonds. In June 2012 Rhonda joined a State Farm Agency working primarily with personal lines customers. Rhonda currently services existing business and supports new business development for commercial lines. Rhonda is a graduate of University of Nebraska-Lincoln with a Bachelor of Arts in Psychology and a minor in Sociology. Rhonda holds a Property, Casualty, Life and Annuities, Sickness, Accident and Health Insurance Producer License with the State of Nebraska Department of Insurance.

Sonja Wenzl, AIC ***Personal Lines Account Representative***

Sonja joined NBISCO in September 2013. Sonja started her insurance career with Allstate as an annuity new business policy documentation specialist. In 2005, she joined Farmers Mutual Insurance and worked as a property casualty senior claims adjuster until December 2011. Prior to joining NBISCO Sonja was a workers' compensation claims representative with Allied/Nationwide Insurance Company. Sonja currently services existing business and supports new business development for personal lines, in addition to handling claims for NBISCO Agency Services and servicing Markel workers' compensation business. Sonja graduated from Peru State College with a Bachelor of Science in History. Sonja holds a Property and Casualty Producer License with the State of Nebraska Department of Insurance

NBISCO Agency Services Staff – continued

Patty Jensen, CIC

Commercial Lines Manager

Patty joined NBISCO when the Agency Services division was moved from Bennington, NE to Lincoln, NE in September 2002. Patty started her insurance career with Union Insurance Company as a commercial lines rater and quickly earned an underwriting position. With more than 25 years of experience specializing in commercial lines insurance, Patty has worked for national brokers as an account manager assisting with service, marketing and sales responsibilities. Patty attended Lincoln School of Commerce and received her 25-year recognition from the Society of Certified Insurance Counselors in 2016. Patty holds a Property and Casualty Producer License with the State of Nebraska Department of Insurance.

Mitch Florea, CPCU, CLU, CLCS

Vice President of Marketing

Mitch joined NBISCO in March 2019. Mitch travels the state promoting NBISCO Agency Services as well as products and services for banks that are endorsed by NBISCO. Mitch holds a Property and Casualty Insurance Producer License.

Mitch graduated from Nebraska Wesleyan University in Lincoln, NE in 1998 and began his insurance career working for State Farm. During his fourteen years there, he worked in various parts of the country including Lincoln, NE, Milwaukee, WI and Wilmington, DE while serving in multiple commercial insurance roles and leadership positions. In June of 2012, Mitch relocated his family back to Lincoln, NE to be closer to family. He joined the Motorist Insurance Group as a District Sales Manager overseeing and growing their southern Nebraska region for seven years before joining NBISCO.

Conni Little

Personal Accounts Manager

Conni joined NBISCO in January of 2003. Conni started her personal lines insurance career with Union Insurance in 1976 and worked as a rater, an underwriter assistant and an underwriter during her 18 years with the company. She did some agency work for a short time before going to work for the State of Nebraska Department of Insurance for 7 years in the consumer affairs division. Conni is a graduate of Lincoln School of Commerce. Conni holds a Property and Casualty Producer License with the State of Nebraska Department of Insurance.

Nebraska Bankers Insurance and Services Company, Inc.
dba NBISCO Agency Services

Scott Yank

Executive Vice President

Scott joined NBISCO in January 2007. Scott oversees the day-to-day operations of NBISCO that include: third-party administrator of the NBA VEBA program, managing the endorsed vendor relationships, and the financial oversight for both NBISCO and NBA VEBA. Scott holds a Property, Casualty, Life and Annuities, Sickness, Accident and Health Insurance Producer License with the State of Nebraska Department of Insurance.

Scott graduated from the University of Nebraska-Lincoln in 1987 with a Bachelor of Science from the College of Business Administration with distinction. Scott was a licensed CPA and is currently a non-practicing CPA. Scott has several years of business experience from both public and private accounting. Scott serves on the board of directors of Continuum EAP.

Nebraska Bankers Association

Richard J. Baier

President & CEO, NBA & NBISCO

Richard serves as President and CEO of the Nebraska Bankers Association (NBA) and the Nebraska Bankers Insurance & Services Corp. (NBISCO). In this role, Richard leads the primary banking and financial services trade association. The NBA fulfills its mission through public advocacy, government relations, banker education, and support of banking/financial education at Nebraska's colleges and universities.

Richard holds a bachelor's degree in political science from Fort Hays State University and a master's degree in public administration from the University of Nebraska at Omaha. He also earned his Institute for Organizational Management (IOM) certification for association and chamber of commerce professionals from the U.S. Chamber of Commerce.